

It has been a productive start to 2019 with a number of early successes in all areas of the organisation, and judging by the projects and activities lined up, it's going to be a busy year ahead for The Insurance Crime Bureau.

In January 2019 we broke through the **ONE BILLION RAND Life-to-Date ROI**, which we consider to be a pretty big achievement and definitely one to be proud of as an Industry as your investment is making a difference in the greater South African environment.

As at the end of January 2019, our LTD return to Insurance Members sits at an average of 355% on the Short Term business, and in excess of 540% on the Life & Funeral business.

Our focus this year is on developing **"Intelligent Partnerships"**, and we feel that with the current mix of Members and Stakeholders we are well equipped to meeting the challenge.

In building partnerships, the company **"LPR 4 SA"** will kick off fully in the next few months, as well as later in the year you can expect meaningful offerings with regards to the availability of services over our web interface **"WES"**. We are also involved in projects to make more relevant and rich data available at various stages of the Insurance Risk Cycle – all deliverables as defined in Horizon 2 of our strategic plan.

Developing skills remains an important focus for us. Internally we have expanded on our learnership programme as well as encouraging key staff to embark on a variety of educational courses that will add to the intrinsic value of the organisation.

Networking and developing skills is a crucial component for the industry, for which we are holding our Annual Conference on the 6th and 7th of March 2019. It's going to be a dynamic, interactive and informative forum, with a potential of 30 different CPD hours so we encourage you to look at the schedule on our website.

We continue to aim at creating a broader community with the common goal of fighting crime, and to this end you would have seen that our Member numbers continue to grow. Watch this space as 2019 unfolds as we are involved in some really exciting discussions.

Lastly our request is that you please continue to look for opportunities to support us in our journey as we strive to improve the environment in which we work and live.

I look forward to seeing you all in our various interactions, and wish you all a prosperous 2019.

Garth de Klerk
The Insurance Crime Bureau - CEO